

**Get the best value
with every purchase,
with no fuss**

**Proactis Managed
Sourcing Services**


proactis

Sourcing and procurement professionals face enormous pressure to deliver, but face a number of challenges to effectively source for projects, from resource limitations to inflexible technology.

Let Proactis do the heavy lifting

Proactis' innovative turnkey approach to sourcing – an enterprise-wide, unlimited, full-service eSourcing package – creates instant confidence that you are getting the best value, every time.

Over the years, Proactis has extended in-house buyer expertise for both direct and indirect spend – even for the most unconventional reverse auction projects. The process drives operational efficiencies and additional value – freeing up your staff's time to focus on more strategic initiatives. We create a custom eSourcing process that integrates with your current business processes. This, along with our full-service approach allows you to identify your best route to savings.

The result is that you run more sourcing events, in less time, while saving more money without having to hire additional personnel, build a team or learn a new technology.

More savings from more events:

- 🌀 Average 18% in savings or cost avoidance across categories.
- 🌀 Increase sourcing efficiency by 30% and reduce elapsed time by 66%.
- 🌀 Run more events and gain more value from an extended team of experts.

Cost effective:

- 🌀 Full return on investment from the first few events.
- 🌀 Flexibility to run 100 or more events per year.
- 🌀 New sources of supply sourced with ease.

Fast results, no risk:

- 🌀 Events are built and executed in 10 business days.
- 🌀 Start with a pilot event to prove the tangible savings potential.
- 🌀 Gain the best possible value in every situation.

Proactis provides all aspects of Sourcing support, while leveraging your internal expertise, including:

- 🌀 Dedicated Managed Services Advisor.
- 🌀 Enterprise-wide category discovery.
- 🌀 Category "scoring" and selection.
- 🌀 Roll-out plan.
- 🌀 Event calendar development.
- 🌀 Best practice development.
- 🌀 Specifications recovery where necessary.
- 🌀 Supplier qualification (RFI).
- 🌀 RFI development and support.
- 🌀 Supplier research on request.
- 🌀 Event strategy recommendations.
- 🌀 Event set-up.
- 🌀 Buyer orientation.
- 🌀 One-on-one supplier training.
- 🌀 Event execution and monitoring.
- 🌀 Post event reports.
- 🌀 Post event process refinement.
- 🌀 Full visibility to all event information.

Our corporate and franchise members rely on us to continually deliver new savings and efficiencies. With the help of Proactis' experienced sourcing services team, we can ensure we're providing the best possible value.

SVP of Procurement & Supply Chain Management, ARCOP



Don't have the budget or resources to implement an eSourcing initiative?

Extend your team with added capacity, specialized skills and proven best practices from Proactis.

Try our Managed Sourcing Service today

Email info-NA@proactis.com

Phone (757) 283-9797

Visit proactis.com/us